

AREAS OF EXPERTISE

Management Training

Faraja Mkinga

Mobile: + 255 759 88 33 34 emails: faraja@liquimoly.co.tz ;

faraja@racliniccare.co.tz

PERSONAL SUMMARY

Birth date: 9, February 1975.

A result driven, self-motivated and resourceful managing director with a proven ability to develop and strengthen management teams in order to maximise company profitability and efficiency. Experienced leading and growing all sectors of a business to make it a dynamic and progressive organisation. Possessing excellent communication skills and able to establish sustainable and profitable relationships with customers, suppliers and stakeholders across regions.

- Is holder of Degree in Electronics and Telecom and Master in Business Administration from UDSM.
- Very good understanding business Management backed with excellent academic qualification in:
 - General Management Training in WITS Business School-South Africa
 - Business Management in the New Millennium (Bristol Management Centre Ltd- Bristol-UK)
 - Financial Modelling and advanced excel course- Dar es Salaam
 - Bullet Proof Management Training
 - Management Development Programme (TACK International)

APPOINTMENTS

TECIC GROUP

Tanzania, Rwanda,
Mozambique

Managing Director and Business Strategy: (LIQUI MOLY TANZANIA)

Managing and leading the whole process of New Business Start-up in Foreign Market, assigned new venture in Rwanda and Mozambique.

Operation start up in these two Countries, Successful started the business and running profitable.

Been appointed by board of Director of Tecic Group to engage in a new Business Portfolio as part of Diversification to lead and start-up AdixOil/Liqui Moly Tanzania.

Key effective areas in Adixoil Company

- Oversee all process of company registration documents
 - Compliance with all legal issues with relation to the business of Lubricant, oil and additives to Tanzania Market
 - Engage in negotiation with our Partner supplier (Manufacturer of the Products) to have good deal of the agreement (LIQUI MOLY GERMANY)
 - Formulation of the Business Plan which will set up the proper direction of the business and the road map for the next five years to come.
 - Budget formulation pertaining the business and selection of the products to be imported based on the market research done.
 - Advise the board of Director on the best possible way to success of the business the approach which will be needed to take in the market place.
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- Communicating Innovative, inspiring ideas and proper implementation of project management system under all necessary conditions for the successful business launch.
 - Market Research and come up with practical Interruptive ideas from currently existing practice in order to improve a lot on how the business can bring more efficiency, and benefit for society as a whole

RA KIDNEY CARE CLINIC
PROJECT DIRECTOR