# JULIUS J. MBUNGO Mbezi Beach, Dar es Salaam, P.O Box 20512 | 0652000072 | juliusmbungo@icloud.com

Julius is a visionary and entrepreneur, who started to practice entrepreneurship as a farmer while at university and later moved into technology where he co-founded and pioneers a number of startups in Tanzania and Kenya. He also mentors a few aspiring entrepreneurs on his spare time. Julius possess proven entrepreneurship and networking skills, building fruitful partnerships with clients and stakeholders. As a technology enthusiast, design thinker and a believer of disrupting a status quo he believes in solving social problems with technological solutions. He enjoys technology, reading books, playing tennis, photography and travelling.

## **CORE COMPETENCIES**

- ✓ Social entrepreneurship
- ✓ Business Management
- ✓ Capital Raising
- ✓ Design thinking

- ✓ Leadership & Team Building
- ✓ Market Insights
- ✓ Human resource supervision
- ✓ Product Development
- ✓ Client Outreach
- ✓ Budget Management
- ✓ Negotiation
- ✓ Computer skills

#### PROFESSIONAL EXPERIENCE

## TOOLBOKSI TECHNOLOGIES LTD | Dar es Salaam

**Present** 

Founder

Toolboksi is a platform using inclusive technologies such as SMS and web to connect skilled workers from the informal sectors to the customers. We also offer cheap and quick loans to these skilled workers to help them scale, diversify and expand their product lines.

### **Duties include-**;

Day to day business activities

# **ELIMINEX TANZANIA LIMITED** | Dar es Salaam,

2014 - 2017

Co-Founder/MD

Eliminex Tanzania Limited is an innovative firm incorporated in Dar es Salaam, Tanzania, which started out as an agribusiness firm dealing in cultivation of fruits and vegetables such as watermelons, cucumber and tomatoes, and then later after a design thinking transitioned into a digital innovation firm developing technological solutions for social challenges. Eliminex Tanzania Limited has now given birth to Kilimo Network www.kilimonetwork.com an online forum and marketplace for farmers and consumers to trade agricultural products and inputs as well as sharing of information and experiences between farmers.

## **Duties include-:**

- Overall Management of the business Supervising human resource Seeking funds.
- Managing the business finance and portfolios.

#### Kev Achievements:

- Successfully transmitted a modern farming methods to 20 farmers of watermelons in Mwasonga Village, outside of Dar es Salaam city
- Led a company strategy team during the transition period from agriculture into a technology incorporating firm

### **Government Procurement Services Agency (GPSA) (www.gpsa.go.tz)**

2014 - 2015

Intern supplies officer | Dar es Salaam, Tanzania

GPSA is responsible for procurement, storage and distribution of stock items for re-sale to Government and Non-government institutions, provision of clearing and forwarding and consultancy services, and warehousing facilities, arranging for procurement of common use items and services by Ministries, Independent Department and Agencies (MDAs) and Local Government Authorities (LGAs) using framework contracts.

- Duties include-;
- Plan the procurement and disposal by tender activities
- Check and prepare statements of requirements Prepare tendering documents
- Prepare advertisements of tender opportunities Prepare contracts documents

#### COMMUNITY AND VOLUNTEER WORK

Young Scientists Tanzania (YST) (www.youngscientists.co.tz) | Dar es Salaam, Tanzania 2015 - 2017 Young Scientists Tanzania is a unique event in Africa, providing a platform for young people from across Tanzania to demonstrate their innovation and showcase their scientific talents. Modeled on the internationally acclaimed Young Scientists and Technology Exhibition in Ireland, now in its 50th year, Young Scientists Tanzania helps to popularize science amongst young people and encourage them to seek practical solutions to the problems they face in everyday life.

-; Volunteer from August to September each year during the event preparation on analyzing the potential of young people with brilliant projects in using science and technology to transform Tanzania

Jane Goodall's Roots & Shoots, (www.rootsandshoots.org) | Dar es Salaam, Tanzania 2010 - 2014 Jane Goodall's Roots & Shoots is a non-profit organization, the Tanzanian chapter of the Jane Goodall Institute's environmental and humanitarian youth program. It consists of thousands of youth clubs that extend across 55 districts in Tanzania. Where I acted as a Roots & Shoots programs President at Kibasila High School and programs coordinator after completing high school.

# **Duties include-**;

- Provide supportive leadership Preside over meetings Develop programming Perform club administration
- Recruit and retain members Train and educate the club Project Management Donor relations

#### **EDUCATION**

Business Administration, Supply Chain Management, Mzumbe University | Morogoro,

2012 - 2015

• Graduated with 4.3 of 5 Overall GPA.

Certificate of Advanced Secondary Education, Kibasila High School | Dar es Salaam

2010 - 2012

History, Geography and Language

• Graduated with division one.

Certificate of Secondary Education, Kibasila Secondary School | Dar es Salaam

2006 - 2009

Mathematics, Biology, Geography, Civics, History, English, Swahili, Book-keeping, Commerce

• Earned a Certificate of Secondary Education

#### WORKSHOPS & TRAININGS

**Leadership Training on Business & Entrepreneurship** | Nairobi, Kenya **Jan.2016 - Mar. 2016** by **Young African Leaders Initiative (YALI)** at the Regional Leadership Centre East Africa, Nairobi

**Basics of Public-Private partnerships** | Online Received certificate of completion by YALI NETWORK

Aug. 2015

**Business Skills Immersion Program** | Dar es Salaam **By Deloitte Tanzania and Kenya** 

September . 2017

# **REFERENCES**

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Erasto Njavike Program Manager- Jane Goodall's Roots & Shoots Northern zone P.O. Box 70728, Arusha, Tanzania Mob: +255 754 445 027

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